### BRITISH AMERICAN TOBACCO (MALAYSIA) BERHAD

(Company No : 4372-M)

### **CONDENSED CONSOLIDATED INCOME STATEMENTS**

For the 6 months ended 30 June 2012

|                                    | Note | 3 mon<br>30.6.2012 | ths ended<br>30.6.2011 | Financial pe<br>30.6.2012 | riod ended<br>30.6.2011 |
|------------------------------------|------|--------------------|------------------------|---------------------------|-------------------------|
|                                    | NOLE | 30.0.2012          | 30.0.2011              | 30.0.2012                 | 30.0.2011               |
|                                    |      | RM'000             | RM'000                 | RM'000                    | RM'000                  |
| Revenue                            |      | 1,067,987          | 1,043,306              | 2,110,749                 | 2,035,455               |
| Cost of sales                      |      | (699,397)          | (671,101)              | (1,374,862)               | (1,307,138)             |
| Gross profit                       |      | 368,590            | 372,205                | 735,887                   | 728,317                 |
| Other operating income             |      | 7,415              | 2,778                  | 10,032                    | 5,893                   |
| Operating expenses                 |      | (72,454)           | (120,354)              | (173,974)                 | (232,498)               |
| Profit from operations             |      | 303,551            | 254,629                | 571,945                   | 501,712                 |
| Finance cost                       |      | (6,831)            | (6,831)                | (13,662)                  | (13,587)                |
| Profit before tax                  |      | 296,720            | 247,798                | 558,283                   | 488,125                 |
| Tax expense                        | 5    | (75,872)           | (63,658)               | (142,925)                 | (125,428)               |
| Profit for the financial period    | :    | 220,848            | 184,140                | 415,358                   | 362,697                 |
| Earnings per share - basic (sen)   | 21   | 77.3               | 64.5                   | 145.5                     | 127.0                   |
| Earnings per share - diluted (sen) | 21   | 77.3               | 64.5                   | 145.5                     | 127.0                   |
| Net dividends per share (sen)      |      |                    |                        |                           |                         |
| - Interim 1 dividend               |      | -                  | -                      | 65.0                      | 60.0                    |
| - Interim 2 dividend               |      | 65.0               | 60.0                   | 65.0                      | 60.0                    |
| - Special interim dividend         |      | 65.0               | 30.0<br>90.0           | 130.0                     | 30.0<br>150.0           |
|                                    | :    | 03.0               | 90.0                   | 130.0                     | 130.0                   |

The Condensed Consolidated Income Statements should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2011.

# BRITISH AMERICAN TOBACCO ( MALAYSIA ) BERHAD

(Company No : 4372-M)

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the 6 months ended 30 June 2012

|   | 3 months ended      |                     | Financial period ended |                     |  |
|---|---------------------|---------------------|------------------------|---------------------|--|
|   | 30.6.2012<br>RM'000 | 30.6.2011<br>RM'000 | 30.6.2012<br>RM'000    | 30.6.2011<br>RM'000 |  |
| Profit for the financial period   | 220,848             | 184,140             | 415,358                | 362,697             |  |
| Other comprehensive income:   |                     |                     |                        |                     |  |
| Change in fair value of cash flow hedges Deferred tax movement on other comprehensive income - deferred tax on fair value changes | (175)               | (984)               | 614                    | 1,941               |  |
| of cash flow hedges   | 44                  | 246                 | (153)                  | (486)               |  |
| Total other comprehensive income for the financial period   | (131)               | (738)               | 461                    | 1,455               |  |
| Total comprehensive income for the financial period   | 220,717             | 183,402             | 415,819                | 364,152             |  |
| Attributable to: Shareholders' equity   | 220,717             | 183,402             | 415,819                | 364,152             |  |

The Condensed Consolidated Statements of Comprehesive Income should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2011.

### BRITISH AMERICAN TOBACCO ( MALAYSIA ) BERHAD

(Company No : 4372-M)

### **CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

For the 6 months ended 30 June 2012

|   | ordinary sh      | Issued and fully paid ordinary shares of Non- 50 sen each distributable |                            | Distributable     | Attributable to<br>Shareholders'<br>Equity |
|---|------------------|---|----------------------------|-------------------|--|
|   | Number of shares | Nominal<br>value  | Cash flow<br>hedge reserve | Retained earnings | Total                                      |
|   | '000             | RM'000  | RM'000                     | RM'000            | RM'000                                     |
| At 1 January 2012   | 285,530          | 142,765   | (242)                      | 289,212           | 431,735                                    |
| Profit for the financial period   | -                | -   | -                          | 415,358           | 415,358                                    |
| Other comprehensive income for the financial period - changes in fair value of cash flow hedges - deferred tax on fair value changes on | -                | -   | 614                        | -                 | 614  |
| cash flow hedges  | -                | -   | (153)                      | -                 | (153)                                      |
|   | 285,530          | 142,765   | 219                        | 704,570           | 847,554                                    |
| Dividends for financial year<br>ended 31 December 2011<br>- Interim 4<br>Dividends for financial year<br>ended 31 December 2012         | -                | -   | -                          | (188,450)         | (188,450)                                  |
| - Interim 1   | -                | -   | -                          | (185,594)         | (185,594)                                  |
| At 30 June 2012   | 285,530          | 142,765   | 219                        | 330,526           | 473,510                                    |
| At 1 January 2011   | 285,530          | 142,765   | (1,374)                    | 349,035           | 490,426                                    |
| Profit for the financial period  Other comprehensive income   |                  |   |                            | 362,697           | 362,697                                    |
| for the financial period - changes in fair value of cash flow hedges - deferred tax on fair value changes on                            | -                | -   | 1,941                      | -                 | 1,941                                      |
| cash flow hedges  | -                | -   | (486)                      | -                 | (486)                                      |
|   | 285,530          | 142,765   | 81                         | 711,732           | 854,578                                    |
| Dividends for financial year<br>ended 31 December 2010<br>- Interim 3<br>Dividends for financial year<br>ended 31 December 2011         | -                | -   | -                          | (179,884)         | (179,884)                                  |
| - Interim 1   | -                | -   | -                          | (171,318)         | (171,318)                                  |
| At 30 June 2011   | 285,530          | 142,765   | 81                         | 360,530           | 503,376                                    |

The Condensed Consolidated Statements of Changes in Equity should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2011.

### BRITISH AMERICAN TOBACCO ( MALAYSIA ) BERHAD

(Company No : 4372-M)

### **CONDENSED CONSOLIDATED BALANCE SHEET**

As at 30 June 2012

|                                     | Note     | As at 30.6.2012 | As at<br>31.12.2011 | As at<br>1.1.2011 |
|-------------------------------------|----------|-----------------|---------------------|-------------------|
|                                     |          | RM'000          | RM'000              | RM'000            |
| Non-current assets                  |          |                 |                     |                   |
| Property, plant and equipment       |          | 409,434         | 424,332             | 405,826           |
| Investment property                 |          | 138             | 138                 | 1,636             |
| Goodwill                            |          | 411,618         | 411,618             | 411,618           |
| Computer software                   |          | 3,979           | 4,742               | 4,336             |
| Deferred tax assets                 |          | 20,102          | 20,102              | 15,158            |
|                                     |          | 845,271         | 860,932             | 838,574           |
| Current assets                      |          |                 |                     |                   |
| Asset held for sale                 |          | -               | -                   | 888               |
| Inventories                         |          | 337,537         | 192,959             | 193,572           |
| Receivables                         |          | 203,945         | 206,925             | 179,489           |
| Derivative financial instruments    |          | 292             | -                   | -                 |
| Deposits, cash and bank balances    |          | 274,471         | 306,647             | 356,623           |
|                                     |          | 816,245         | 706,531             | 730,572           |
| Current liabilities                 |          |                 |                     |                   |
| Payables                            |          | 367,556         | 361,295             | 314,208           |
| Deferred income                     |          | 2,095           | 2,095               | -                 |
| Borrowings                          | 10       | 400,000         | 400,000             | _                 |
| Current tax liabilities             |          | 110,952         | 67,566              | 66,758            |
| Derivative financial instruments    |          | -               | 322                 | 1,832             |
|                                     |          | 880,603         | 831,278             | 382,798           |
| Net current (liabilities) / assets  |          | (64,358)        | (124,747)           | 347,774           |
| Net current (naminies) / assets     |          | (04,550)        | (124,141)           | 547,774           |
|                                     |          | 780,913         | 736,185             | 1,186,348         |
| Capital and reserves                |          |                 |                     |                   |
| Share capital                       | 8        | 142,765         | 142,765             | 142,765           |
| Cash flow hedge reserve             |          | 219             | (242)               | (1,374)           |
| Retained earnings                   |          | 330,526         | 289,212             | 349,035           |
| Shareholders' funds                 |          | 473,510         | 431,735             | 490,426           |
| Non-current liabilities             |          |                 |                     |                   |
| Deferred income                     |          | 6,635           | 7,683               | -                 |
| Borrowings                          | 10       | 250,000         | 250,000             | 650,000           |
| Post employment benefit obligations |          | 5,021           | 4,511               | 4,117             |
| Deferred tax liabilities            |          | 45,747          | 42,256              | 41,805            |
|                                     | <u> </u> | 780,913         | 736,185             | 1,186,348         |
| Net assets per share (RM)           |          | 1.66            | 1.51                | 1.72              |

The Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2011.

# BRITISH AMERICAN TOBACCO (MALAYSIA) BERHAD

(Company No: 4372-M)

# **CONDENSED CONSOLIDATED CASH FLOW STATEMENTS**

For the 6 months ended 30 June 2012

|   | 6 months<br>ended<br>30.6.2012          | 6 months<br>ended<br>30.6.2011 |
|---|---|--------------------------------|
|   | RM'000                                  | RM'000                         |
| Operating activities                                    |   |                                |
| Cash receipts from customers                            | 2,008,880                               | 1,978,183                      |
| Cash paid to suppliers and employees                    | (1,549,498)                             | (1,471,618)                    |
| Cash from operations                                    | 459,382                                 | 506,565                        |
| Income taxes paid                                       | (96,201)                                | (91,109)                       |
| Net cash flow from operating activities                 | 363,181                                 | 415,456                        |
| Investing activities Property, plant and equipment      | ((,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | //a == 1)                      |
| - additions   | (14,933)                                | (13,554)                       |
| - disposals   | 3,037                                   | 12,857                         |
| Additions of computer software Interest income received | (443)                                   | -<br>- 246                     |
| Net cash flow from investing activities                 | 4,751<br>(7,588)                        | 5,346<br>4,649                 |
| Net cash now nom investing activities                   | (7,500)                                 | 4,049                          |
| Financing activities                                    |   |                                |
| Dividends paid to shareholders                          | (374,044)                               | (351,202)                      |
| Interest expense paid                                   | (13,725)                                | (11,788)                       |
| Net cash flow used in financing activities              | (387,769)                               | (362,990)                      |
|   |   |                                |
| Increase in cash and cash equivalents                   | (32,176)                                | 57,115                         |
| Cash and cash equivalents as at 1 January               | 306,647                                 | 356,623                        |
| Cash and cash equivalents as at 30 June                 | 274,471                                 | 413,738                        |

The Condensed Consolidated Cash Flow Statements should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2011.