

### **BRITISH AMERICAN TOBACCO (MALAYSIA) BERHAD**

UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 JUNE 2025

## UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE QUARTER AND PERIOD ENDED 30 JUNE 2025

|  |      | Individua    | l Period   | Cumulative Period |            |
|--|------|--------------|------------|-------------------|------------|
|  |      | For the 3 mo | nths ended | For the 6 mo      | nths ended |
|  | Note | 30.06.2025   | 30.06.2024 | 30.06.2025        | 30.06.2024 |
|  |      | RM'000       | RM'000     | RM'000            | RM'000     |
| Revenue  |      | 624,746      | 640,458    | 946,743           | 1,052,426  |
| Cost of sales  |      | (488,617)    | (486,804)  | (734,939)         | (814,045)  |
| Gross profit   |      | 136,129      | 153,654    | 211,804           | 238,381    |
| Other operating income                                 |      | 265          | 144        | 371               | 428        |
| Operating expenses                                     | ,    | (58,326)     | (97,421)   | (95,346)          | (136,471)  |
| Profit from operations                                 |      | 78,068       | 56,377     | 116,829           | 102,338    |
| Finance costs  | •    | (7,847)      | (6,280)    | (14,592)          | (12,123)   |
| Profit before tax                                      | B2   | 70,221       | 50,097     | 102,237           | 90,215     |
| Tax expense  | В3   | (19,270)     | (13,817)   | (28,013)          | (23,947)   |
| Profit after tax                                       | ;    | 50,951       | 36,280     | 74,224            | 66,268     |
| Profit attributable to the shareholders of the Company | ;    | 50,951       | 36,280     | 74,224            | 66,268     |
| Effective tax rate                                     |      | 27.4%        | 27.6%      | 27.4%             | 26.5%      |
| EPS  | B10  | 17.8         | 12.7       | 26.0              | 23.2       |
| Dividends  |      |              |            |                   |            |
| <u>Dividends</u> - Interim 1                           |      | _            | _          | 7.5               | 10.0       |
| - Interim 2  |      | 12.0         | 12.0       | 12.0              | 12.0       |
|  | •    | 12.0         | 12.0       | 19.5              | 22.0       |

The unaudited Condensed Consolidated Income Statement should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2024.



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER AND PERIOD ENDED 30 JUNE 2025

| Individual           | Period  | Cumulative Period   |  |  |
|----------------------|---|---|--|--|
| For the 3 mon        | ths ended   | For the 6 mon   | ths ended  |  |
| 30.06.2025<br>RM'000 | 30.06.2024<br>RM'000  | 30.06.2025<br>RM'000  | 30.06.2024<br>RM'000   |  |
| 50,951               | 36,280  | 74,224  | 66,268   |  |
|                      |   |   |  |  |
|                      |   |   |  |  |
| (5,809)              | 2,712   | (5,894)   | 1,646  |  |
|                      |   |   |  |  |
| 1,394                | (652)   | 1,414   | (394)  |  |
|                      |   |   |  |  |
| (4,415)              | 2,060   | (4,480)   | 1,252  |  |
| 46,536               | 38,340  | 69,744  | 67,520   |  |
|                      |   |   |  |  |
| 50,951               | 36,280  | 74,224  | 66,268   |  |
|                      |   |   |  |  |
| 46,536               | 38,340  | 69,744  | 67,520   |  |
|                      | For the 3 mon 30.06.2025<br>RM'000<br>50,951<br>(5,809)<br>1,394<br>(4,415)<br>46,536 | RM'000       RM'000         50,951       36,280         (5,809)       2,712         1,394       (652)         (4,415)       2,060         46,536       38,340         50,951       36,280 | For the 3 months ended 30.06.2025 30.06.2024 RM'000 RM'000 RM'000 S0,951 36,280 74,224 (5,894) 1,394 (652) 1,414 (4,415) 2,060 (4,480) 46,536 38,340 69,744 50,951 36,280 74,224 |  |

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2024.



# UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2025

|                                  | Note | As at<br>30.06.2025<br>RM'000 | As at<br>31.12.2024<br>RM'000 |
|----------------------------------|------|-------------------------------|-------------------------------|
| Assets                           |      |                               |                               |
| Property, plant and equipment    |      | 46,319                        | 50,299                        |
| Computer software                |      | 1,416                         | 1,809                         |
| Goodwill                         |      | 411,618                       | 411,618                       |
| Deferred tax assets              |      | 7,195                         | 12,565                        |
| Total non-current assets         |      | 466,548                       | 476,291                       |
| Inventories                      |      | 26,669                        | 10,538                        |
| Tax recoverable                  |      | 8,169                         | 2,245                         |
| Trade and other receivables      |      | 658,122                       | 669,208                       |
| Derivative financial instruments |      | 1,130                         | 2,649                         |
| Cash and bank balances           |      | 21,655                        | 35,385                        |
| Total current assets             |      | 715,745                       | 720,025                       |
|                                  |      |                               |                               |
| Total assets                     |      | 1,182,293                     | 1,196,316                     |
| Equity                           |      |                               |                               |
| Share capital                    |      | 142,765                       | 142,765                       |
| Cash flow hedge reserve          |      | (5,925)                       | (1,445)                       |
| Retained earnings                |      | 278,011                       | 246,617                       |
| Total equity                     |      | 414,851                       | 387,937                       |
|                                  | _    | •                             | ,                             |
| Liabilities                      |      |                               |                               |
| Lease liabilities                |      | 24,932                        | 26,357                        |
| Total non-current liabilities    | _    | 24,932                        | 26,357                        |
| Trade and other payables         |      | 185,128                       | 194,464                       |
| Borrowings                       | B5   | 523,000                       | 558,000                       |
| Derivative financial instruments |      | 8,572                         | 4,183                         |
| Current tax liabilities          |      | 13,959                        | 13,959                        |
| Lease liabilities                |      | 11,851                        | 11,416                        |
| Total current liabilities        |      | 742,510                       | 782,022                       |
| Total liabilities                |      | 767,442                       | 808,379                       |
| . J.G. Habilitio                 |      | . 01, 112                     | 300,010                       |
| Total equity and liabilities     | _    | 1,182,293                     | 1,196,316                     |
| Net assets per share (RM)        |      | 1.45                          | 1.36                          |

The unaudited Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2024.



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 JUNE 2025

|   | Non-distributable          |   |   | Distributable                  |                           |
|---|----------------------------|---|---|--------------------------------|---------------------------|
|   | Share<br>Capital<br>RM'000 | Cash flow<br>hedge<br>reserve<br>RM'000 | Share-based<br>payment<br>reserve<br>RM'000 | Retained<br>earnings<br>RM'000 | Total<br>Equity<br>RM'000 |
| At 1 January 2025   | 142,765                    | (1,445)                                 | -   | 246,617                        | 387,937                   |
| Profit after tax Other comprehensive (expense)/income:                              | -                          | -                                       | -   | 74,224                         | 74,224                    |
| - changes in fair value of cash flow hedges - deferred tax on fair value changes on | -                          | (5,894)                                 | -   | -                              | (5,894)                   |
| cash flow hedges  | -                          | 1,414                                   | -   | -                              | 1,414                     |
| Total comprehensive (expense)/income  | -                          | (4,480)                                 | -   | 74,224                         | 69,744                    |
| Transaction with shareholders: Dividend for financial year ended 31 December 2024   |                            |   |   |                                |                           |
| - fourth interim  | -                          | -                                       | -   | (42,830)                       | (42,830)                  |
| Total transactions with shareholders of the Company                                 | -                          | -                                       | -   | (42,830)                       | (42,830)                  |
| At 30 June 2025   | 142,765                    | (5,925)                                 | -   | 278,011                        | 414,851                   |
| At 1 January 2024   | 142,765                    | 2,855                                   | -   | 231,939                        | 377,559                   |
| Profit after tax Other comprehensive income/(expense):                              | -                          | -                                       | -   | 66,268                         | 66,268                    |
| - changes in fair value of cash flow hedges - deferred tax on fair value changes on | -                          | 1,646                                   | -   | -                              | 1,646                     |
| cash flow hedges  | -                          | (394)                                   | -   | -                              | (394)                     |
| Total comprehensive income  | -                          | 1,252                                   | -   | 66,268                         | 67,520                    |
| Transaction with shareholders:  |                            |   |   |                                |                           |
| Dividend for financial year ended 31 December 2023 - fourth interim                 | -                          | -                                       | -   | (42,830)                       | (42,830)                  |
| Dividend for financial year ended 31 December 2024 - first interim                  | -                          | _                                       | <u>-</u>                                    | (28,553)                       | (28,553)                  |
| Total transactions with shareholders of the Company                                 |                            | -                                       | -   | (71,383)                       | (71,383)                  |
| At 30 June 2024   | 142,765                    | 4,107                                   | -   | 226,824                        | 373,696                   |
|   |                            | •                                       |   |                                |                           |

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2024.



# UNAUDITED CONDENSED CONSOLIDATED CASH FLOWS STATEMENT FOR THE PERIOD ENDED 30 JUNE 2025

|  |      | For the 6 month      | s ended              |
|--|------|----------------------|----------------------|
|  | Note | 30.06.2025<br>RM'000 | 30.06.2024<br>RM'000 |
| Operating activities                                     |      |                      |                      |
| Profit before tax  |      | 102,237              | 90,215               |
| Adjustments for:   |      |                      |                      |
| - non-cash items   | A13  | 12,453               | 6,991                |
| - interest income  |      | (369)                | (262)                |
| - interest expense                                       |      | 14,592               | 12,123               |
| Changes in working capital:                              |      |                      |                      |
| - inventories  | A13  | (16,131)             | (3,597)              |
| - trade and other receivables                            |      | 11,989               | 53,317               |
| - trade and other payables                               | _    | (13,389)             | 21,322               |
| Cash from operations                                     |      | 111,382              | 180,109              |
| Income tax paid  | _    | (27,153)             | (29,583)             |
| Net cash flow from operating activities                  | _    | 84,229               | 150,526              |
| Investing activities                                     |      |                      |                      |
| Purchase of property, plant and equipment                |      | (143)                | (90)                 |
| Proceeds from disposals of property, plant and equipment |      | · -                  | 248                  |
| Interest received  |      | 369                  | 262                  |
| Net cash flow (used in)/from investing activities        | _    | 226                  | 420                  |
| Financing activities                                     |      |                      |                      |
| Dividends paid to shareholders                           |      | (42,830)             | (71,383)             |
| Interest expense paid                                    |      | (13,901)             | (11,291)             |
| Net repayment from revolving credit                      |      | (35,000)             | (10,000)             |
| Payment on lease liabilities                             |      | (5,763)              | (6,896)              |
| Interest paid in relation to lease liabilities           |      | (691)                | (832)                |
| Net cash flow used in financing activities               | _    | (98,185)             | (100,402)            |
| Net (decrease)/increase in cash and cash equivalents     |      | (13,730)             | 50,544               |
| Cash and cash equivalents as at 1 January                |      | 35,385               | 27,849               |
| Cash and cash equivalents as at 30 June                  | _    | 21,655               | 78,393               |

The unaudited Condensed Consolidated Cash Flows Statement should be read in conjunction with the Annual Audited Financial Statements of the Group for the year ended 31 December 2024.



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A1. BASIS OF PREPARATION

These condensed consolidated financial statements ("Condensed Report') are unaudited and have been prepared in accordance with the Malaysian Financial Reporting Standard ("MFRS") 134 *Interim Financial Reporting*, the International Accounting Standard ("IAS") 34 *Interim Financial Reporting* and the requirements of the Companies Act 2016 in Malaysia, where applicable. This Condensed Report has also been prepared in accordance with paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

This Condensed Report should be read in conjunction with the audited financial statements for the financial year ended 31 December 2024. The explanatory notes attached to the Condensed Report provide explanations of events and transactions that are significant for an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2024.

#### A2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of this Condensed Report are consistent with those adopted in the preparation of the Group's audited financial statements for the financial year ended 31 December 2024. As at the date of authorisation of this Condensed Report, the following are accounting standards, interpretations and amendments of the MFRSs that have been issued by the Malaysian Accounting Standards Board ("MASB") but have not been adopted by the Group:

#### MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2025

Amendments to MFRS 121, The Effects of Changes in Foreign Exchange Rates - Lack of Exchangeability

#### MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2026

- Amendments to MFRS 9, Financial Instruments and MFRS 7, Financial Instruments: Disclosures Classification and Measurement of Financial Instruments
- Amendments that are part of Annual Improvements Volume 11:
  - > Amendments to MFRS 1, First-time Adoption of Malaysian Financial Reporting Standards
  - > Amendments to MFRS 7, Financial Instruments: Disclosures
  - > Amendments to MFRS 9, Financial Instruments
  - > Amendments to MFRS 10, Consolidated Financial Statements
  - > Amendments to MFRS 107, Statement of Cash Flows
- Amendments to MFRS 9, Financial Instruments and MFRS 7, Financial Instruments: Disclosures Contracts Referencing Nature-dependent Electricity

#### MFRSs, interpretations and amendments effective for annual periods beginning on or after 1 January 2027

- MFRS 18, Presentation and Disclosure in Financial Statements
- MFRS 19, Subsidiaries without Public Accountability: Disclosures

### MFRSs, Interpretations and amendments effective for annual periods beginning on or after a date yet to be confirmed

 Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

### A2. SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

The Group plans to apply the abovementioned accounting standards, interpretations and amendments, where applicable:

- from the annual period beginning on 1 January 2025 for the amendments that are effective for annual periods beginning on or after 1 January 2025.
- from the annual period beginning on 1 January 2026 for the amendments that are effective for annual periods beginning on or after 1 January 2026.
- from the annual period beginning on 1 January 2027 for the accounting standards that are effective for annual periods beginning on or after 1 January 2027.

#### A3. COMMENTS ABOUT SEASONAL OR CYCLICAL FACTORS

The results of the Group's operations are affected by economic cycles and festive seasons.

### A4. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no significant unusual items affecting assets, liabilities, equity, net income or cash flows during the current quarter ended 30 June 2025.

#### A5. SIGNIFICANT CHANGES IN ESTIMATE

There were no significant changes in estimates for prior periods that have had a material effect on the results for the current quarter ended 30 June 2025.

#### A6. DEBT AND EQUITY SECURITIES

There were no issuances, repurchases and repayments of debt and equity securities during the current quarter ended 30 June 2025.



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A7. SEGMENT REPORTING

MFRS 8 requires separate reporting of segmental information for operating segments. Operating segments reflect the Group's management structure and the way financial information is regularly reviewed by the Group's chief operating decision maker, which in this case is the Managing Director of the Group.

For the financial quarter ended 30 June 2025, the Group concluded that the operating segments determined in accordance with MFRS 8 are to be based on geographical areas as it forms part of the internal management reports regularly provided to the Group's chief operational decision maker.

The Group does not have any non-current assets that are located in countries other than Malaysia.

Segment assets and liabilities are not included in the internal management reports nor provided regularly to the Group's chief operating decision maker. Hence no such disclosures are provided below.

|                             | In                  | ndividual Period                   |         | C        | umulative Period                    | d         |
|-----------------------------|---------------------|------------------------------------|---------|----------|-------------------------------------|-----------|
|                             | For t               | he 3 months en                     | ded     | For t    | he 6 months en                      | ded       |
|                             | West                | 30.6.2025<br>East                  | Total   | West     | 30.6.2025<br>East                   | Total     |
|                             | Malaysia            | Malaysia                           | Total   | Malaysia | Malaysia                            | Total     |
|                             | RM <sup>'</sup> 000 | RM <sup>7</sup> 000                | RM'000  | RM'000   | RM,000                              | RM'000    |
| Segment revenue             |                     |                                    |         |          |                                     |           |
| and results Revenue from    |                     |                                    |         |          |                                     |           |
| contracts with              |                     |                                    |         |          |                                     |           |
| customers                   | 577,539             | 47,207                             | 624,746 | 852,688  | 94,055                              | 946,743   |
| Gross profit                | 125,044             | 11,085                             | 136,129 | 189,881  | 21,923                              | 211,804   |
|                             |                     |                                    |         | •        |                                     |           |
|                             |                     | ndividual Period<br>he 3 months en |         |          | umulative Period<br>the 6 months en |           |
|                             | 1011                | 30.6.2024                          | ueu     | 1011     | 30.6.2024                           | ueu       |
|                             | West                | East                               | Total   | West     | East                                | Total     |
|                             | Malaysia            | Malaysia                           |         | Malaysia | Malaysia                            |           |
| Soamont rovenue             | RM'000              | RM'000                             | RM'000  | RM'000   | RM'000                              | RM'000    |
| Segment revenue and results |                     |                                    |         |          |                                     |           |
| Revenue from                |                     |                                    |         |          |                                     |           |
| contracts with              |                     |                                    |         |          |                                     |           |
| customers                   | 584,794             | 55,664                             | 640,458 | 964,052  | 88,374                              | 1,052,426 |
| Gross profit                | 141,392             | 12,262                             | 153,654 | 218,511  | 19,870                              | 238,381   |
|                             |                     |                                    |         |          | 2025                                | 2024      |
|                             |                     |                                    |         |          | RM'000                              | RM'000    |
|                             |                     |                                    |         |          |                                     |           |
| Reconciliation of re        | portable segm       | ent operating p                    | rofits  |          |                                     |           |
| Total gross profits for     | reporting segm      | nents                              |         |          | 211,804                             | 238,381   |
| Other revenue – Man         |                     |                                    | any     |          | 570                                 | -         |
| Depreciation and amo        | •                   | •                                  | •       |          | (9,286)                             | (9,948)   |
| Finance costs               |                     |                                    |         |          | (14,592)                            | (12,123)  |
| Total unallocated ope       | erating expense     | <b>!</b>                           |         |          | (86,259)                            | (126,095) |
| Consolidated profit be      | efore tax           |                                    |         |          | 102,237                             | 90,215    |



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A8. EVENTS AFTER THE REPORTING PERIOD

There were no material events subsequent to the end of the financial period under review that have not been reflected in quarterly report.

### A9. CHANGES IN COMPOSITION OF GROUP

There were no changes in the composition of the Group during the current quarter ended 30 June 2025.

#### A10. CONTINGENT ASSETS AND LIABILITIES

There were no contingent liabilities or contingent assets as at 21 July 2025 (the latest practicable date which shall not be earlier than 7 days from the date of issue of this quarterly report).

### A11. CAPITAL COMMITMENTS

The Group has no capital commitments as at 30 June 2025.



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### A12. SIGNIFICANT RELATED PARTY TRANSACTIONS

For the purposes of this quarterly report, parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

Related parties also include key management personnel defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group either directly or indirectly. The key management personnel include all the Directors of the Group.

The Group has related party relationships with its holding company, subsidiaries and key management personnel. Significant related party transactions are as follows:

|   | Individua            | l Period             | <b>Cumulative Period</b> |                      |  |
|---|----------------------|----------------------|--------------------------|----------------------|--|
|   | For the 3 mo         | nths ended           | For the 6 months ende    |                      |  |
|   | 30.06.2025<br>RM'000 | 30.06.2024<br>RM'000 | 30.06.2025<br>RM'000     | 30.06.2024<br>RM'000 |  |
| Purchase of leaf, cigarette packaging, wrapping materials and tobacco products from: PT Bentoel Prima | 46,713               | 46,901               | 85,744                   | 91,377               |  |
| T Political Time  | 10,7 10              | 10,001               | 33,7                     | 01,011               |  |
| Purchase of vapour and tobacco heating product from:  |                      |                      |                          |                      |  |
| Nicoventures Trading Limited  | -                    | 5,377                | -                        | 21,121               |  |
|   |                      |                      |                          |                      |  |
| Procurement of information technology services from:  |                      |                      |                          |                      |  |
| British American Shared Services (GSD) Limited  | 6,050                | 5,379                | 10,837                   | 9,837                |  |
| Royalties paid/payable to: British American Tobacco Exports Limited                                   | 20,609               | 20,771               | 29,443                   | 32,649               |  |
| Payment for technical and advisory support services fee to:   |                      |                      |                          |                      |  |
| British American Tobacco Investments Ltd.   | 3,726                | 2,277                | 6,964                    | 5,768                |  |
| BAT Aspac Service Centre Sdn. Bhd.  | 4,340                | 2,891                | 9,131                    | 8,600                |  |
| BAT South East Asia Pty Ltd   | 7,991                | 14,111               | 16,136                   | 14,111               |  |



### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

### A13. COMPARATIVE FIGURES

Certain reclassifications were made to the comparatives to conform with current year presentation as below:

|                             |                           | 2024             |             |
|-----------------------------|---------------------------|------------------|-------------|
|                             | As previously<br>reported | Reclassification | As restated |
|                             | RM'000                    | RM'000           | RM'000      |
| Reclassification            |                           |                  |             |
| Statement of cash flow      |                           |                  |             |
| Changes in working capital: |                           |                  |             |
| - non-cash items            | 12,454                    | (5,463)          | 6,991       |
| - inventories               | (9,060)                   | 5,463            | (3,597)     |



# PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

### B1. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the annual financial statements of the Group for the year ended 31 December 2024 was unqualified.

### **B2. PROFIT BEFORE TAX**

|   | Individual    | Period     | Cumulative Period |             |  |
|---|---------------|------------|-------------------|-------------|--|
| -   | For the 3 mor | nths ended | For the 6 mg      | onths ended |  |
|   | 30.06.2025    | 30.06.2024 | 30.06.2025        | 30.06.2024  |  |
|   | RM'000        | RM'000     | RM'000            | RM'000      |  |
| Profit before tax is arrived at after charging: |               |            |                   |             |  |
| Finance costs:                                  |               |            |                   |             |  |
| - lease liabilities                             | 360           | 410        | 691               | 832         |  |
| - borrowings                                    | 7,555         | 5,870      | 13,901            | 11,291      |  |
| Property, plant and equipment:                  |               |            |                   |             |  |
| - depreciation                                  | 1,008         | 1,760      | 2,001             | 2,868       |  |
| - depreciation of right-of-use assets           | 3,508         | 3,007      | 6,892             | 6,471       |  |
| Computer software:                              |               |            |                   |             |  |
| - amortisation                                  | 150           | 305        | 393               | 609         |  |
| Net loss on impairment of financial assets at   |               |            |                   |             |  |
| amortised cost                                  | -             | 104        | -                 | -           |  |
| Inventories written-off                         | 2,314         | 2,882      | 5,152             | 3,959       |  |
| Loss on derecognition of lease assets           | -             | -          | 2                 | -           |  |
| Loss on derivatives                             | 516           | -          | 340               | -           |  |
| Net foreign exchange loss                       | -             | -          | -                 | 1,201       |  |
| Net provision for market returns                | 13,299        | _          | 4,524             |             |  |
| and after crediting:                            |               |            |                   |             |  |
| Interest income on deposits                     | 265           | 145        | 369               | 262         |  |
| Property, plant and equipment:                  |               |            |                   |             |  |
| - gain on disposal                              | _             | _          | _                 | 166         |  |
| Gain on derecognition of lease contracts        | _             | _          | _                 | 81          |  |
| Gain on derivatives                             | _             | 647        | _                 | 354         |  |
| Net foreign exchange gain                       | 1,016         | 118        | 1,335             | -           |  |
| Reversal on impairment of financial assets at   | .,5.0         |            | .,550             |             |  |
| amortised cost                                  | 68            | -          | 25                | 70          |  |
| Net reversal in provision for market returns    | -             | 2,037      | -                 | 3,011       |  |
| =   |               |            |                   |             |  |



### PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B3. TAX EXPENSE**

|  | Individua            | al Period            | <b>Cumulative Period</b> |                      |
|--|----------------------|----------------------|--------------------------|----------------------|
|  | For the 3 mg         | onths ended          | For the 6 mg             | onths ended          |
|  | 30.06.2025<br>RM'000 | 30.06.2024<br>RM'000 | 30.06.2025<br>RM'000     | 30.06.2024<br>RM'000 |
| Current tax expense                    |                      |                      |                          |                      |
| - current tax                          | 11,260               | 11,694               | 21,229                   | 21,849               |
| Deferred tax expense                   |                      |                      |                          |                      |
| - origination of temporary differences | 8,010                | 2,123                | 6,784                    | 2,098                |
|  | 19,270               | 13,817               | 28,013                   | 23,947               |

The average effective tax rate of the Group for the second quarter and financial period 30 June 2025 were 27.4% (2024: 27.6%) and 27.4% (2024: 26.5%) respectively.

The average effective tax rate in the second quarter 2025 and financial period 30 June 2025 was higher than the statutory tax rate mainly attributable to non-deductible expenses.

#### **B4.** CORPORATE PROPOSAL

There were no new corporate proposals announced as at 21 July 2025 (the latest practicable date which shall not be earlier than 7 days from the date of issue of this quarterly report).

#### **B5. BORROWINGS**

The Group's borrowings as at the end of the financial period are as follows:

|                        | As at     | As at      |
|------------------------|-----------|------------|
|                        | 30.6.2025 | 31.12.2024 |
|                        | RM'000    | RM'000     |
|                        |           |            |
| Borrowings – unsecured | 523,000   | 558,000    |

The Group's borrowings have a maturity date between one month to three months. The Group's borrowings are denominated in Ringgit Malaysia.

### **B6. MATERIAL LITIGATION**

There was no material litigation as at 21 July 2025 (the latest practicable date which shall not be earlier than 7 days from the date of issue of this quarterly report).



### PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### B7. MATERIAL CHANGES IN THE QUARTERLY RESULTS AS COMPARED WITH THE PRECEDING QUARTER

The legal industry combustible volume rose by 7.8% in the current quarter compared to the preceding quarter, reflective of the annual market trend. Meanwhile, the tobacco black market incidence saw a decline of 0.4ppt, from 54.8% to 54.4% in the same period.

The Group experienced heightened competitive pressure this quarter, resulting in a 0.6ppt decline in overall market share. The Group's Premium brands and Value-for-Money (VFM) brands saw contractions of 0.4ppt and 0.1ppt respectively, while the Aspirational Premium (AP) remained flat compared to the preceding quarter.

Overall, the operating expenses for the current quarter were 57.5% higher than previous quarter, primarily due to investments to strengthen the combustible portfolio. The resulting volume growth of 97% lead to a 94% increase in revenue from RM322 million to RM625 million in the current quarter. This translated into a RM39 million improvement in the profit from operations, from RM39 million to RM78 million in the current quarter.

#### B8. REVIEW OF CURRENT QUARTER VS QUARTER END 30 JUNE 2024

In spite of the ongoing pressure, Dunhill's market share continued to grow by 0.3ppt. However this was offset by 0.4ppt decline in the Aspirational Premium brands and 0.9ppt drop in the Value-For-Money brands as compared to the same period last year, leading to a 1.2ppt overall reduction in the Group's total market share. As a result, the Group saw a decline of 2.5% in revenue to RM625 million in the current quarter.

Following the announcement of Vuse's transition out, operating expenses for the current quarter decreased by 40.1% compared to same period last year. Consequently, the profit from operations increased by 38.5%, rising to RM78 million from RM56 million in the same period last year.

### **B9. CURRENT YEAR PROSPECTS**

The Malaysian economy posted a 4.4% expansion in the first quarter of 2025, supported by resilient consumer spending and sustained growth in investment.

The Sales and Service Tax (SST) scope expansion and the targeted subsidy reforms are expected to temporarily weigh on consumer sentiment. However, overall consumer spending is projected to remain steady in the second half of 2025, bolstered by a combination of policy easing, higher wages, and increased tourism activity.

Against this backdrop, the Group remains focused on continuing to deliver its financial performance, driven by the strength of its combustibles portfolio and its leadership position in the premium segment through Dunhill, Malaysia's No.1 brand, which celebrates its 60th anniversary this year. The Group is committed to continually strengthening its combustibles portfolio by ensuring its products stand out in quality, innovation and brand heritage.

Nevertheless, the tobacco black market remains a significant challenge that continues to negatively impact the legal market. As of Q2FY2025, the incidence of tobacco black market was at 54.4%.

The Group recognises the Government's ongoing efforts to tackle this issue and urges the Government to intensify its efforts and resources in continuing to tackle the tobacco black market.

2025 is a crucial year to the Group, as the Control of Smoking Products for Public Health Act 2024 (Act 852) and its regulations will take effect in phases during the year; including the new pictorial health warning and labelling requirements, as well as a retail display ban that will take effect on 1 October 2025. In this transitional period, the Group is fully prepared to navigate these changes effectively.



### PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

### **B10. EARNINGS PER SHARE**

|  | Individua    | al Period   | <b>Cumulative Period</b> |             |  |
|--|--------------|-------------|--------------------------|-------------|--|
|  | For the 3 mg | onths ended | For the 6 mc             | onths ended |  |
|  | 30.06.2025   | 30.06.2024  | 30.06.2025               | 30.06.2024  |  |
| Basic earnings per share                                   |              |             |                          |             |  |
| Profit for the financial period/year (RM'000)              | 50,951       | 36,280      | 74,224                   | 66,268      |  |
| Weighted average number of ordinary shares in issue ('000) | 285,530      | 285,350     | 285,530                  | 285,530     |  |
| Basic earnings per share (sen)                             | 17.8         | 12.7        | 26.0                     | 23.2        |  |

The Group does not have in issue any financial instrument or other contract that may entitle its holders to ordinary shares and therefore, diluted earnings per share is not disclosed.

#### **B11. DIVIDENDS**

Dividends paid or declared in respect of the quarter year ended 30 June 2025 are as follows:

|                              | Sen per<br>share | Total amount<br>RM'000 |
|------------------------------|------------------|------------------------|
| 2025                         |                  |                        |
| Fourth interim dividend 2024 | 15.0             | 42,830                 |
| First interim dividend 2025  | 7.5              | 21,474                 |
|                              | 22.5             | 64,304                 |
| 2024                         |                  |                        |
| Fourth interim dividend 2023 | 15.0             | 42,830                 |
| First interim dividend 2024  | 10.0             | 28,553                 |
|                              | 25.0             | 71,383                 |

The Board of Directors had on 28 July 2025 declared a second interim ordinary dividend of 12.0 sen per ordinary share (tax exempted under single-tier tax system)\* amounting to RM34,264,000 in respect of the financial quarter ended 30 June 2025, payable on 4 September 2025 to shareholders whose names appear on the Record of Depositors on 14 August 2025. This equates to a 67% payout on Q2 2025 earnings per share and dividend yield of 12.2%\*\*.



### PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B11. DIVIDENDS**

A Depositor shall qualify for entitlement only in respect of:

- (a) Securities transferred to the Depositor's Securities Account before 4.30 p.m. on 14 August 2025, in respect of ordinary transfers; and
- (b) Securities bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

#### **B12. AUTHORISED FOR ISSUE**

The quarterly report was authorised for issue by the Board in accordance with a resolution of the Directors on 28 July 2025.



<sup>\*</sup> The single-tier dividend declared is exempt from tax under subsection 108(1) of the Income Tax Act 1967. Pursuant to paragraph 12B of Schedule 6 of Income Tax Act 1967, the single-tier dividend is not taxable in the hands of the shareholders other than an individual who receives one or more dividend vouchers, where the total gross dividend, other than dividend which is exempt in the hands of the shareholder, exceeds RM100,000.00, the individual must declare the dividend income as part of their aggregate income pursuant to paragraph 6(1)(r) of the said Act.

<sup>\*\*</sup> Based on last 3 quarters dividend paid out and second interim dividend 2025 declared.