

Table 1

Party	Type of transaction	Estimated Value ⁽¹⁾ (a)	Actual Value ⁽²⁾ (b)	Variance ⁽³⁾ (b) – (a)		The Company and / or subsidiaries transacting with the Related Party	Reasons for the Variance
		RM Million	RM Million	RM Million	%		
B.A.T. China Ltd. British-American Tobacco Company (HK) Ltd. British American Tobacco International Ltd. British American Tobacco Marketing (Singapore) Pte. Ltd. Rothmans Far East B.V. British American Tobacco Korea Manufacturing Ltd. British American Tobacco Taiwan Logistics Ltd. Rothmans Far East B.V. Japan (a division of Rothmans Far East B.V.) BATUS Japan, Inc. India Tobacco Company Ltd. Rothmans Far East B.V. c/o Louisville Corporate Services British American Tobacco (New Zealand) Ltd. British American Tobacco (Cambodge) International Ltd. Rothmans Korea Branch Office of Rothmans Far East B.V.	Sale of cigarettes and tobacco products	300.0	361.8	61.8	20.6	TIM	The increase was due to combination of higher export sales volume and the conversion of toll manufacturing to contract manufacturing

Table 2

Party	Type of transaction	Estimated Value ⁽¹⁾ (a)	Actual Value ⁽²⁾ (b)	Variance ⁽³⁾ (b) – (a)		The Company and / or subsidiaries transacting with the Related Party	Reasons for the Variance
		RM Million	RM Million	RM Million	%		
British American Tobacco Far East Leaf Ltd. British American Tobacco Marketing (Singapore) Pte. Ltd. British American Tobacco Australasia Limited B.A.T (GLP) Limited British American Tobacco (Germany) GmbH PT Export Leaf Indonesia British American Tobacco Cambodia Ltd. PT Bentoel Prima B.A.T. Mexico SA De CV	Purchase of leaf, cigarette packaging and wrapping materials and tobacco products	328.0 (Please refer to the Company's announcement dated 19 July 2012)	394.3	66.3	20.21	TIM	The increase was due to the purchase of leaf, cigarette packaging and wrapping material for the conversion of toll manufacturing to contract manufacturing

Table 3

Party	Type of transaction	Estimated Value ⁽¹⁾ (a)	Actual Value ⁽²⁾ (b)	Variance ⁽³⁾ (b) – (a)		The Company and / or subsidiaries transacting with the Related Party	Reasons for the Variance
		RM Million	RM Million	RM Million	%		
British American Tobacco Asia Pacific Treasury Pte. Ltd. British American Tobacco International Ltd. British American Tobacco (Investments) Ltd. British American Tobacco ASPAC Service Centre Sdn. Bhd. B.A.T. (U.K. & Export) Ltd. British American Tobacco Asia Pacific Region Ltd. British American Tobacco (Singapore) Pte. Ltd	Payment of fees for technical and advisory support services	59.3	70.3	11.0	18.5	British American Tobacco Malaysia Group	Higher actual compared to estimate mainly due to increased services (factory schedule planning, direct and indirect material planning and procurement services) performed by Asia Pacific Supply Chain Service Centre, due to new ways of working and higher volume of transaction

Note:

(1) Estimated Value set out in the Shareholders' Mandate.

(2) Actual Value transacted from the date on which the existing mandate was obtained up to the date of the announcement.

(3) Variance between the Estimated Value and Actual Value.